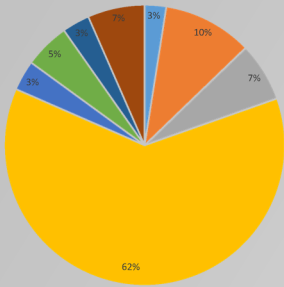


Palouse Choral Society

2019-2020 Season Annual Report

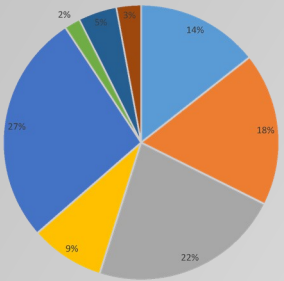
Operating Expenses (Total: \$53,260)



- \$1,321 Administrative Expenses & Insurance
- \$5,488 Printing, Design, and Marketing
- \$3,626 Misc. Expenses (includes rehearsal venue)
- \$32,999 Personnel
- \$1,850 Concert I
- \$2,788 Concert II
- \$1,688 Concert III
- \$3,500 Concert IV (Commissioned Work)

- We contracted with six individuals:
 - Artistic & Music Director
 - Children's Choir Conductor
 - Assistant Conductor
 - Chorale Accompanist
 - Children's Choir Accompanist (x2)
- We employed one individual:
 - Executive Director
- We produced three concerts.
- We purchased music for 70 singers.
- We commissioned a major work.
- We received two competitive grants:
 - INNOVIA for our 20th Anniversary Celebration Commissioned Work
 - Idaho Commission for the Arts to fund our 20th Anniversary orchestra
- We ran a successful Idaho Gives Campaign
- We received two and one half months in Paycheck Protection Program funds for our Executive Director.
- We met all of our fiscal obligations in the midst of the COVID-19 pandemic.

Operating Revenue (Total: \$56,613)



- \$8,065 - Ind & Bus. Donations
- \$10,109 - Member Donations
- \$12,620 - Sponsor & Major Gifts
- \$4,886 - Grants
- \$15,248 - Ticket Sales
- \$1,048 - Advertising Sales
- \$2,527 - Misc. Income
- \$1,625 - Children's Choir Dues

Moving forward into our 2020-2021 season

The PCS Board of Directors approved a contingency budget covering two possibilities:

- 1) Palouse Choral Society presents its 20th Anniversary celebration.
- 2) Palouse Choral Society remains in hiatus for the entirety of the 20-21 season.

Scenario One - April concert

PCS must raise a minimum of \$30,000 for the production & personnel costs associated with producing this concert.

Scenario Two - Remain in Hiatus

PCS must raise a minimum of \$8,400 to meet our fiscal season responsibilities.

Steps we've taken to remain financially viable during the remainder of the pandemic:

- 1) Suspended all contracts and reduced our Executive Director to essential hourly work only.
- 2) Received PPP funds that covered Executive Director pay through July 2020.
- 3) Received a three month deferment for our copier.
- 4) Continue to operate remotely from homes so that we have no office rental overhead.